Mid-Sized Manufacturer Gains 400% Productivity, Creates Powerful Integrated System with Acumatica

CASE STUDY

CLOUD ERP SOLUTIONS

COMPANY:

Panova
(formerly AME Corporation)

LOCATION:

New Jersey, US, and Shanghai, China

INDUSTRY:

Manufacturing

PANOVA™
Simply Solve

"Acumatica is the backbone of our cloud environment. It has already changed the way we do things, improving efficiency. It will clearly strengthen our company in the long run."

Ehren Dimitry,
President & CEO

CHALLENGES

Panova needed to:

- Move all business processes to the cloud, so worldwide staff can easily access information and collaborate

- Integrate with company's online content sharing platform, Box

- Reach maximum productivity

- Move toward a fully green, paperless environment

KEY RESULTS

- **400% productivity gains**

- **Seamless integration with online content sharing platform, Box**

- **Improved file access and process efficiency**

- **Closer to 100% paperless scenario**

Case Study: Panova

SITUATION

Ehren Dimitry, President and CEO of Panova (formerly AME), says: "The partner that immediately came to mind was Cloud 9 ERP Solutions. Relationships are important to us at Panova and Cloud 9 ERP Solutions has a very strong relationship with Acumatica. We wanted a partner who was 100% committed to the ecosystem. Cloud 9 ERP Solutions puts out great content, and comes across as a leader; a champion of Acumatica."

"We were incredibly excited about Acumatica Cloud ERP software, chiefly because it would enable the Acumatica-Box integration. We are talking about a single sign-on and being able to access and manage all the files we have in Box. We wanted our users to spend most of their time in Acumatica, while still getting the benefits of Box in a seamless, integrated experience."

RESULTS

The Acumatica-Box integration means that staff can access Box files within Acumatica, and vice versa. Any changes made on one platform are reflected on the other.

Previously, product test results were tracked manually using documents and spreadsheets. Now, the improvements in this area alone allow Panova staff to do their work four times faster than before, says Dimitry.

As a whole, Acumatica is also noticeably faster and easier to use. Screens open three times faster and the time taken to navigate between records is halved. "Previously, time was spent navigating to specific screens," says Dimitry. "In Acumatica, the user interface is much more intuitive, better designed, and just much faster."

"Acumatica is the backbone of our cloud environment. It has already changed the way we do things, improving efficiency, and there are endless opportunities for even more process improvements and productivity gains. As we do so, it will clearly strengthen our company in the long run.

About Cloud 9 ERP Solutions

Cloud 9 ERP Solutions provides enterprise resource planning (ERP) and other business software to clients in the Eastern United States for nearly 30 years. With locations in Connecticut and Georgia, Cloud 9 ERP Solutions provides expertise in business analysis, IT strategy, software development, distribution, ecommerce, process re-engineering, project management, finance, cost control and technical support call centers.

A provider of Acumatica Cloud ERP, Cloud 9 ERP Solutions has helped hundreds of companies like yours to transform their business with modern ERP solutions.

For more information, visit **www.cloud9erp.com.**